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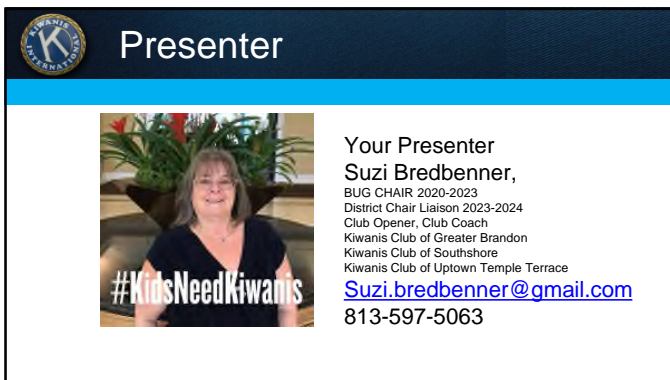
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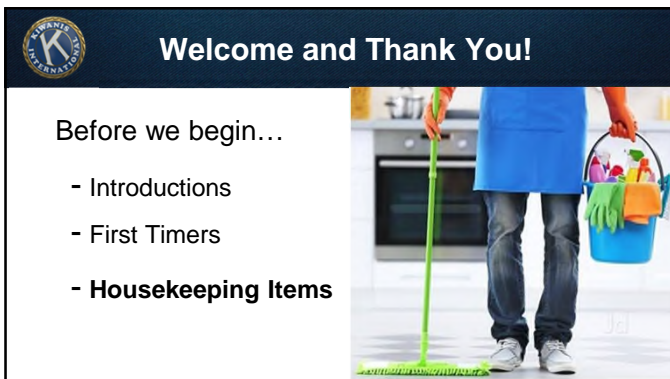
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 **Getting to know you**

**Our KICK-OFF Icebreaker...**

Starting off with some **Social Fun!**



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 **Parking Lot**



Questions during the presentation?  
Insights or examples to share?

**Use a Post-it  
and  
Place it in the parking lot!**

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 **Your Expectations**

**What are your expectations  
for today's training?**



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## The Plan for Today

**Today's main topics:**

1. Membership
2. Florida District Specifics
3. Fundraising
4. Florida Foundation
5. Service Projects



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## The Leadership Guide

Rewritten & Reorganized in 2022

- Kiwanis 101
- President
- Secretary
- Treasurer
- Membership Chair
- Resources



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## Membership

Expanding our Kiwanis Family




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 **Goals: Two-Fold**

**To provide Best Practices for**

- ✓ Establishing a Membership committee
- ✓ Following through to meet your membership goals



**To provide the Tools to**

- ✓ Make meeting new member prospects fun
- ✓ Make club growth manageable
- ✓ Make recruitment a continuous club operation

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 **Club Membership Chair**

Every club should have someone dedicated to membership – finding **new members** and retaining **current ones**.

**Key Roles**

- Works with the president to set realistic membership goals.
- Takes responsibility for promoting the club to the public.
- Engages current members to keep them active in club activities.

**Does your club have a membership chair?!**

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 **Membership Committee**

The **Membership Committee**, with the Membership Chair, works towards the following:

- **Setting** membership goals.
- **Developing** an action plan for meeting goals.
- **Communicating** the importance of membership efforts to club members.
- **Planning** membership drives and special member events.
- **Teaching** others how to invite people to the club.
- **Planning and conducting** (or assisting with) new-member orientation.



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The Club Membership Chair LEADS the charge,  
*but YOU, as club leaders,*  
are responsible for INSPIRING all club  
members to get involved!



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**“Two for Two”**



**Growing your club month by month,  
person to person**

**TWO FOR TWO**  
*Provides a way to organize your efforts*

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**“Two for Two”**

- Identify **two members** to reach out to **two prospects** for each month.
- Members **invite prospects** to a meeting or service project.



**TWO FOR TWO**

Your guide to growing your club month by month, person to person.

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**“Two for Two”**

- **24 prospects** in one year
- **Convert 12** to new members
- Continue to host other great **membership events**

**2 MEMBERS INVITE 2 PROSPECTS. EVERY MONTH.**

What if you add a new member each month? How many prospects would you have in a year? How many new members would you have? How many new members would you have if you added 2 new members each month? How many new members would you have if you added 2 new members each month? How many new members would you have if you added 2 new members each month?

**Recruiting members who recruiting members**

**Invite to present**

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**Make Invitations Personal**

**When you introduce Kiwanis**

- Tell stories
- Connect on a personal level
- Show your passion
- Have fun!



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**Inviting New Members**

**To Find & Recruit New Members**

- Membership Drives
- Flexible Memberships
- Club Projects
- Special Events



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 **Flexible Memberships**

**Available "Special" Memberships**

- Corporate Memberships
  - ✓ Holds one position
  - ✓ Designed for transient positions
  - ✓ Avoids additional fees
- Club Satellites
  - ✓ Host Club Membership
  - ✓ Can petition for own Charter with 15 members



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 **"Membership Event"**

**Get Potential Members "in the door"!**  
 Make it INTERESTING and FUN...  
 Something that a potential member would like to attend -

- ❖ Unique keynote speaker
- ❖ Engaging community project
- ❖ Special Kiwanis-sponsored event



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 **Time to SHARE – Brainstorming!**

What **member-recruitment** ideas do YOU have?

What **Events** spark your interest?

What has **worked for you** in the past?



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**Prepare for New Members**

**Before a membership drive**

- Schedule service projects immediately following drive
- Schedule a new member orientation
- Have new member folder, pins, and certificates ready



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**Managing NEW Members**

- ❖ Orientation
- ❖ Induction ceremony
- ❖ Mentoring
- ❖ Involvement



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## Engaging EXISTING Members



- Actively **keep members engaged** in club activities.
- **Celebrate** club and member accomplishments.
- Reach out & **Re-engage members** who have gone inactive.
- Use the member satisfaction survey at [kiwanis.org/ACETools](http://kiwanis.org/ACETools).

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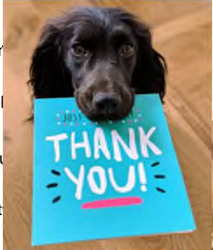
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## Retaining Members

**Tips & Best Practices**

- **New members** – Mentorship & Involvement
- **Existing members** – **SMILE** and  & Celebrate
- **Club meetings** – Member retention with fun
- **Assessments** – Identify unmet community needs



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## FL District “Membership” Zones

**SIX “Membership” Zones in the FLORIDA District**

- ❖ **Zone A** – Divisions 1-5
- ❖ **Zone B** – Divisions 7,9-11
- ❖ **Zone C** – Divisions 6, 8, 12-14
- ❖ **Zone D** – Divisions 15, 17-19, 22
- ❖ **Zone E** – Divisions 16, 20, 21
- ❖ **Zone F** – Divisions 23-27

Each ZONE has two representatives - **Club Opening AND Club Strengthening.**

**Florida District’s Membership Team:**

- Todd Smith – FL District Membership Chair
- David Roth – Opening Coordinator
- Ingrid Goulbourne – Strengthening Coordinator
- Tina Pegler – Retention Coordinator

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**Need HELP? Ask your ZONE Lead!**

Clubs can apply to have a team come help them for

**Karla**  
**Strengthening** their existing club

**Dennis Harmon**  
**Opening** a NEW club in their area

Submit **Club Boost Application** if your Officers and Members are on board

**Club Boost Application** - <https://forms.gle/Ti4aRjBPcGBMEhf6A>

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**Need HELP? Ask your Division!**

Clubs can apply to have a team come help them for

**Karla Neilson**  
**Strengthening** their existing club

Division Membership Chair  
Division Equity & Inclusion Chair  
Division Club Opener  
Division Club Coach




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**Membership and Growth Tools**

Kiwanis.org: [Club Strengthening](#)

**SUSTAINING CLUBS**

- [Inviting new members](#)
- [Roster analysis](#)
- [Character cards -- Sharing Kiwanis with prospective members](#)
- [Creating public awareness](#)
- [Hosting an open house](#)
- [Signature Project toolkit](#)
- [Marketing Resources](#)



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## Public Relations

Kiwanis has produced a **public awareness toolkit** that includes information and resources on:

**FL District- Public Relations Chair**



**Ricky Reynolds**  
Lakeland Kiwanis  
[Reynolds.email@yahoo.com](mailto:Reynolds.email@yahoo.com)  
(863)712-7243

[KI Brand guide](#)

- Branding
- Print ads
- Billboards
- Logos
- Digital communications
- Public service announcements
- Merchandise
- Media

Because public relations is directly connected to membership, it makes sense for **PR** and **membership committee leaders** to work **TOGETHER**.

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You have 15 minutes!



## Member-Recruitment Planning by CLUB

1. Set Annual Goal
2. Select Recruitment Strategies
3. Start High-level planning



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## District Specifics



# Kiwanis

## Florida District

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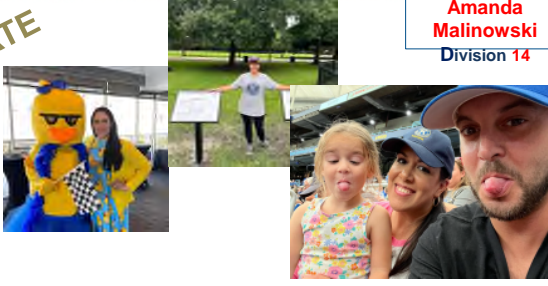
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 **And Now a Word from your LTG...**

**UPDATE**

**Amanda Malinowski**  
Division 14



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 **Florida District Governor**

**Let's Build a Better World!**



**Prairy Riehl**  
2023-24 FL District Governor  
Prairy.Riehl@gmail.com  
407-900-7779

**LET'S BUILD A BETTER WORLD**



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**Florida District Governor**

**Goals and Focus...**

**Let's Build...**

- Stronger Clubs
- New Clubs
- Service Leadership Programs
- Better Relationships
- Family Connections

**LET'S BUILD A BETTER WORLD**

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**Florida District CHAIRS**

**A Unique RESOURCE for YOU and your CLUB**

**Need Ideas? Need Advice?**

Starting a K-kids   Fundraiser Ideas   Project Ideas   Working in Social Media

Promoting a BUGs Program   Promoting your club

Writing a Grant   Finding Secretary resources

What counts as an Interclub?

Go to Florida Kiwanis website: *Leadership*

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**Florida District CHAIRS**

<b>Membership</b> <ul style="list-style-type: none"> <li>Membership Coordinator</li> <li>New Club Opening</li> <li>Club Strengthening</li> <li>Membership Retention</li> <li>Diversity, Equity, &amp; Inclusion</li> <li>Public Relations</li> <li>Social Media</li> </ul>	<b>Community Service</b> <ul style="list-style-type: none"> <li>Children's Week/Govt. Liaison</li> <li>Drowning Prevention</li> <li>Governor's Project</li> <li>Human &amp; Spiritual Values</li> <li>Risk Manager</li> <li>Service</li> <li>Young Children: Priority One</li> </ul>	<b>Service Leadership Programs</b> <ul style="list-style-type: none"> <li>Altrion Club</li> <li>CKI</li> <li>CKI Mentorship</li> <li>Key Club</li> <li>Builders Club</li> <li>K-Kids</li> <li>Youth Protection</li> </ul>
<b>Fundraising/Foundations</b> <ul style="list-style-type: none"> <li>Finance</li> <li>Florida Foundation</li> <li>Fundraising</li> <li>Grant Writing</li> <li>Kiwanis Children's Fund</li> <li>Partnerships</li> </ul>	<b>Education &amp; Training</b> <ul style="list-style-type: none"> <li>Club Reporting</li> <li>Communications</li> <li>Education</li> <li>International Convention</li> <li>Leadership Development Coordinator</li> </ul>	<b>Administration/Operations</b> <ul style="list-style-type: none"> <li>Achievement/Awards</li> <li>Bylaws and Policies</li> <li>District Chair Liaison</li> <li>Elections</li> <li>LTG Liaison</li> <li>Parliamentarian</li> </ul>

**Chairs are recruiting committee members!**

Contact: Suzi Bredbenner  
[suzi.Bredbenner@gmail.com](mailto:suzi.Bredbenner@gmail.com)  
 813-597-5063  
 for more information

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 **Free Club Websites**

Kiwanis International partnered with WordPress to create a website template that is fairly easy to use. Here are the steps to get started to get a new club site.

- ✓ Submit a site request [here](#)
- ✓ Read and review these: [KI virtual](#) and [DIY training](#)

**Example Sites**

- [Florida District site](#)
- <https://k03983.site.kiwanis.org/>
- <https://k00069.site.kiwanis.org/>
- [New Jersey District site](#)




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 **Florida District Office**



**Melanie Winternheimer**  
 Executive Director/District Treasurer  
 E-mail: [Melanie.Kiwanis@gmail.com](mailto:Melanie.Kiwanis@gmail.com)  
 Phone: (407) 324-9800 ext. 3

**ADDRESS:**  
 Florida District of Kiwanis  
 P.O. Box 290489  
 Port Orange FL 32129

**WEBSITE:**  
<https://k05.site.kiwanis.org/>

**Day to Day**

- Oversees **Day to Day Operations**
- Develops and maintains an annual **District calendar**
- Serves as an **advisor** to the **District Governor**
- Represents the **District at the International level**
- Interprets **Bylaws** and **Policies & Procedures**
- Manages and maintains the **District website**

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 **District Office: Behind the Scenes**



**Conventions & Money**

- Prepares and manages the **District's operating budget**
- Processes bank transactions, invoice payments, and state filings for **Florida Kiwanis, CKI and Key Club**
- Plans, coordinates, and negotiates contracts for **meetings, conferences & conventions**
- Manages production and assembly of **convention and conference registration packets**

**Service Leadership Programs**

- Provides **administrative duties** to the Service Leadership Programs (SLP).
- Provides **guidance and assistance** to each of the duly appointed **Administrators of the SLP Programs**
- Manages and coordinates **convention registrations** for Kiwanis, CKI, and Key Club

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 **Kiwanis Online Resources**

Call 1-800-KIWANIS with any questions during business hours  
<https://www.kiwanis.org/>

Florida District Board (LTGs) and District Chairs –  
<https://k05.site.kiwanis.org/leadership-2/>

Officer Resources and MORE! –  
<https://k05.site.kiwanis.org/resources/>

Kiwanis Partners -  
<https://www.kiwanis.org/about/partners>



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 **KI Webinar Officer Training**

**Officer-Specific Kiwanis International Training Sessions**

"101" courses required those who haven't held that officer position *in the past 5 years.*

<p><b>President training</b> – 101 &amp; 102          • Tues/Wed., Aug 1,2- 8pm EST </p>	<p><b>Treasurer training</b> – 101 &amp; 102          • Tues/Wed., Aug 15,16- 8pm EST </p>
<p><b>Secretary training</b> – 101 &amp; 102          • Tues/Wed., Aug 8,9- 8pm EST </p>	<p><b>Membership Chair training</b> – 101 &amp; 102          • Tues/Wed., Aug 22,23- 8pm EST </p>

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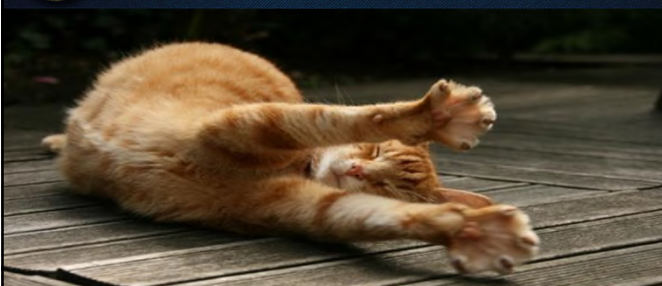
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 **Time for a STRETCH!**



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**Supporting your SLPs!**

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**Supporting your Service Clubs...**

Sponsoring an SLP is a PARTNERSHIP -

- ✓ Funding
- ✓ Leadership
- ✓ Training
- ✓ Joint Participation

**Don't be a "silent partner"!**

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**SLP Support**

**Sponsoring Obligations**

**Club ↔ SLP Interaction**

1. Maintain Expense Line Item in Service Account
2. Appoint a Kiwanian/Committee to serve as SLP Advisor(s)
3. Attend SLP meetings and events
4. Host / Participate in JOINT activities
5. Invite SLP Club Members to attend Kiwanis club meetings

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## SLP Support

### Sponsoring Obligations

#### SLP School/Faculty Advisor Follow-up

6. Meet with School Principal (or rep) every year
7. Schedule an annual meeting with Kiwanis & SLP Leadership
8. Ensure all Dues/Fees are PAID

Find sponsorship resources, including an online sponsorship toolkit at [Kiwanis.org/advisor](https://www.kiwanis.org/advisor)

#### SLP Officer Training

9. Ensure SLP Officers receive proper training
10. Ensure SLP members provided with training opportunities BEYOND club level

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	K-Kids	Terrific Kids	Bring Up Grades	Builders Club	KEY CLUB	KEY LEADER	CKI	ACTION CLUB
Web site (www)	kkids.org	terrifickids.org	bringupgrades.org	buildersclub.org	keyclub.org	key-leader.org	ckik.org	actionclub.org
Who participates	Elementary school children- age 8-12	Elementary school children- age 8-12	Elementary school children- age 6-12	Middle/Junior high school students- age 12-14	High school students	High school students- age 14-18	College/university students	Adults with disabilities
What is it?	Club	Recognition program	Club	Club	Club	Weekend retreat	Club	Club
Who can sponsor it?	Kiwanis club or community organization	Kiwanis club, Circle K or Key Club	Kiwanis club, Circle K or Key Club	Kiwanis club or community organization	Kiwanis club or community organization	A Kiwanis District and Kiwanis International	Kiwanis club or community organization	Kiwanis club or community organization
Who can co-sponsor?	Circle K or Key Club	Kiwanis club, Circle K or Key Club	Kiwanis club, Circle K or Key Club	Circle K or Key Club	Circle K	N/A	N/A	Circle K or Key Club
Minimum number of chartering members	15 recommended	N/A	N/A	15 recommended	15 required	60 attendees per weekend	15: four-year university 10: two-year or community college 10: fewer than 1,000 students, regardless of school type	15 recommended
Required Volunteers	Faculty advisor and Kiwanis advisor (when sponsored)	School contact and Kiwanis Terrific Kids champion (when sponsored)	School contact and Kiwanis BUG champion (when sponsored)	Faculty advisor and Kiwanis advisor (when sponsored)	Faculty advisor and Kiwanis advisor (when sponsored)	10 adult chaperones per weekend	Faculty advisor and Kiwanis advisor (when sponsored)	Faculty advisor and Kiwanis advisor (when sponsored)
Ongoing costs	Annually: club fee	Annually: purchase additional supplies, as needed	Annually: purchase additional supplies, as needed	Annually: club fee	Annually: individual membership dues	Check website for current pricing	Annually: club fee and individual district dues	Annually: individual membership dues

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## Fundraising

Growing our Resources to HELP the Kids!

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 **Why Organize a Fundraiser?**

Carefully consider these **questions** before you start...

**EXISTING Fundraiser**

- Are your members **enthusiastic** about your current fundraiser?
- Is the event **growing**?
- Is the **money** made worth the effort put out?

**NEW Fundraiser**

- Do you need **more money** to fund projects for your club?
- Do members look forward to **organizing** the fundraiser?
- What **social role** will your event play beyond fundraising?



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 **Where to START...**

1. Create a **committee** focused on starting a new fundraiser
2. Determine a **goal** for your fundraising efforts
3. Consider **current** fundraising activities
4. **Brainstorm** *NEW* fundraiser ideas



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 **Questions to ASK**

**When considering a Fundraiser, clubs should ask...**

What **interests** our Club Members?  
 What does our club **enjoy**?  
 What are our club's **strengths**?

What are **popular** fundraisers in your area?  
 Why are they **successful**?  
 What do **other Kiwanis clubs** do?



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 **Details Matter!**

**Things to Consider**



**Scheduling**

- Time of Year
- Planning timeline
- Your club's current calendar
- Competing Local Events

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 **Details Matter!**

**Things to Consider**

**Resources**

- Rough Budget
- Member/Volunteer Availability
- Projected Income



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 **Get your DUCKS in a ROW!**



**Identify a Leader**

**Recruit your team**

**Divide the responsibilities**

- Logistics
- Marketing
- Volunteers
- Sales
- Sponsors

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## Promote the IDEA

With so many good charities to choose from,  
**how do we get people support our cause?**



- Be SPECIFIC  
Make it REAL 
- Bring it HOME 
- Make it PERSONAL 

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## Promote the EVENT

How do we "Get the Word out"?

-  EDUCATE  
your members
-  PICTURE it
-  Share NEWS and  
UPDATES



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## Time to SHARE - Best Practices



- What **Fundraising Strategies** have worked for you in the past?
- What **Fundraising ideas** would you like to pursue?
- Any words of wisdom on "Lessons Learned"?

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**Introducing MemberHub**

- Optional **Free** Messaging and Fundraising website.
- Used by many PTAs throughout the US.
- 6 Tools
  - Communications
  - Contacts
  - Fundraising
  - Store Management
  - Website Builder
  - Memberships

Complete Training at DCON!

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**MemberHub – What can it do?**

- Communications**
  - Create Newsletters
  - View & Send Messages
  - Share Files & Photos
  - Join Hubs
  - Create SignUps
- Contacts**
  - Manage Contacts
  - Manage Hubs & Hub Contacts
  - Create Contact Properties
  - Manage Join Requests
- Fundraising**
  - Create an "A-Thon"
  - Create Crowdfunding
  - Create an Auction
  - Create a Raffle or Sweepstakes
  - Create a Ticketed Event
  - Manage Existing Fundraisers
  - Subscribe to Product Fundraisers
  - Select Product Fundraisers
  - Manage Existing Product Fundraisers
- Store Management**
  - View Sales Metrics
  - Manage Products
  - Manage Categories
  - Manage Bundles
  - Manage Fundraiser Links in Store
  - Review Orders
  - View Payouts
  - Edit Store Settings
- Website Builder**
  - Manage Website
  - View Live Website
  - Memberships**
    - Manage Members
    - Manage Membership Items
  - Givebacks New!
  - Settings
- QUICK LINKS**
  - View Store
  - MemberHub Store FAQs

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**YOU Can Write Grants Too!**

**Funding your Fundraiser - Consider Grant Writing**

- Grants are **FREE** money for your club
- Local Foundations = Better Odds
- Not an English Major? .... Download Grammarly for **FREE**
- Treasurer should review budgets

Attend the Grant Writing Workshop at DCON!

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## Words of Advice



Find **CONNECTIONS** between your project and the community

Don't be afraid to spend \$\$  
to **MAKE \$\$**



**LOOK** the Part!



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You have 15 minutes!

## Fundraiser Planning by **CLUB**

1. Write down 3-5 good fundraising ideas.
2. Pick a Fundraiser idea
3. Create a BASIC plan
4. TBD



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## Time to RECHARGE!



Breaktime – 10 minutes

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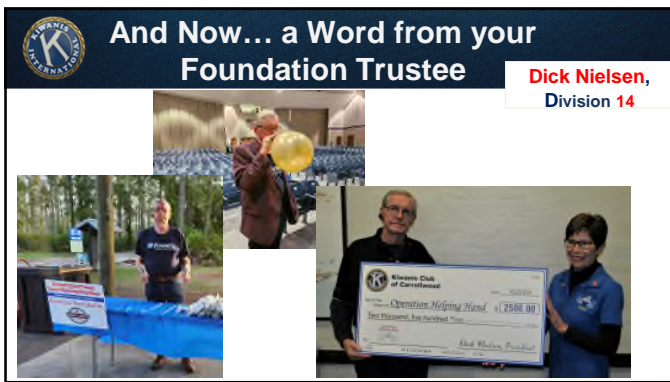
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**Foundation Mini-Grants**

- ▶ Designed for smaller clubs
- ▶ Not matching funds
- ▶ \$750 maximum per request
- ▶ Quick response
- ▶ Apply throughout the year (no set deadline)
- ▶ Learn more on the website <https://floridakiwanisfoundation.org/>

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**Club/Division Grants**

*Application on website*

<p><b>Matching Grants</b></p> <ul style="list-style-type: none"> <li>▶ Apply every 5 years</li> <li>▶ Procedures upon Award of Grant</li> <li>▶ Dec 15/June 15 deadline</li> </ul>	<p><b>Disaster Relief Grants</b></p> <ul style="list-style-type: none"> <li>▶ Designated for emergency disaster somewhere in the Florida District of Kiwanis</li> <li>▶ Letter of request as application</li> <li>▶ \$2,000 max.</li> </ul>
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**Private Fund Grants**

*Application on website*

**David and Donna Batelaan Grant Opportunities (3)**

<p><b>Kiwanis Club &amp; Division Grant</b></p> <ul style="list-style-type: none"> <li>▶ Support youth with physical disabilities</li> <li>▶ Up to \$10,000 maximum</li> </ul>	<p><b>SLP Grant (Aktion Club)</b></p> <ul style="list-style-type: none"> <li>▶ Support Aktion Club projects</li> <li>▶ Up to \$2,000 per cycle (2 cycles/yr.)</li> <li>▶ Apply ONCE/Cycle</li> </ul>
<p><b>SLP Grant (Builders, Key Club, CKI)</b></p> <ul style="list-style-type: none"> <li>▶ Support Builders Clubs, Key Clubs, and CKI Club projects</li> <li>▶ up to \$1,000 maximum</li> </ul>	<p>Grant Application June 15<sup>th</sup> and December 15<sup>th</sup></p> 

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## Private Fund Grants



Application on website

### Will and Rachel Blechman Grant Opportunity

**Young Children Priority One (YCPO)**

- Support children 0-5 years old
- Healthy Child Development Programs (Physical, Social, Emotional, Cognitive; Language- including early literacy)
- Up to \$2500 maximum

Grant Application June 15<sup>th</sup> and December 15<sup>th</sup>


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## Foundation Scholarships

### Providing Education Opportunities...

- A. J. Walker Field – **Key Club Students**
- B. George & Ann Langguth Scholarship– **Kiwanis Family**
- C. Charles & Emilia Gugliuzza– **CKI Student**
- D. Maria Mychaniuk Scholarship- **Flagler County Community**


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## We can HELP!

1. In the past year, has your club applied for a **Mini-Grant**?
2. In the past 5 years, has your club applied for a **Matching or Private Fund Grant**?
3. Has your club made their **donation** to the Florida Kiwanis Foundation yet?



A Few Quick Questions!

FKF exists to support YOU!

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## Service Projects

Work to your **Strengths**  
Identify your **Community Needs**



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## Signature Projects

- Recurring
- Brand enhancing
- High Impact
- Membership focused



What *community* event is your club known for?

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## Governor's Project

- ADOPT** IF YOU CAN'T ADOPT:
- FOSTER** IF YOU CAN'T FOSTER:
- SPONSOR** IF YOU CAN'T SPONSOR:
- VOLUNTEER** IF YOU CAN'T VOLUNTEER:
- DONATE** IF YOU CAN'T DONATE:
- EDUCATE**

- ❖ **Build Family Connections**  
by supporting kids affected by foster care
- ❖ **Governor's Project Co-Chairs**

**Day Scott**  
[Daymarice@gmail.com](mailto:Daymarice@gmail.com)  
(561) 386-4681

**Delvin Scott**  
[Scottdelvin@gmail.com](mailto:Scottdelvin@gmail.com)  
(561) 906-3060

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**How to find Ideas**

**Reach out to...**

- > Schools
- > Churches
- > Local Service Organizations
- > Police/Sheriff/Emergency Services

**Search the WEB for "Service Ideas"**  
<https://www.classy.org/blog/community-service-ideas/>



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**What to Consider**

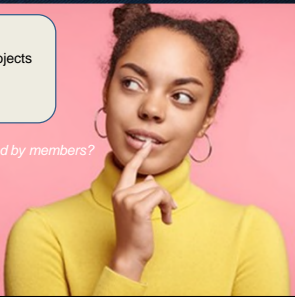
**Who needs help in your area?**

- ✓ Schools
- ✓ Churches
- ✓ Daycares
- ✓ Police/Emergency Services projects
- ✓ Other Service Organizations

**Club Enthusiasm** *Is project well-received by members?*

**Project Logistics**

- ✓ Materials
- ✓ Funds
- ✓ Volunteers
- ✓ Venue
- ✓ Effort
- ✓ Time



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**Service Ideas**

- ◆ **Packaging Meals**
- ◆ **Landscaping** projects
- ◆ **Cooking/Grilling** for school events
- ◆ **Cleaning** Roads/Beaches
- ◆ **Sponsoring** Free Kids Events
- ◆ **Sponsoring** elementary/middle school events
- ◆ **Literacy Programs** – Providing books, Reading to Kids
- ◆ **Food/Clothing/Diaper Drives** – ask your local schools and shelters what THEY need



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## Time to SHARE – What worked for you?



Successful Service Projects?

Considerations?

Any words of wisdom on "Lessons Learned"?

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You have 15 minutes!

## Service Project Planning by CLUB

1. Pick at least one new Service Idea
2. Discuss its impact on your community
3. Start High-level planning



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## A Final Word of Advice

**Always remember that a good leader LEADS by DOING!**

Be involved with SLPs, fundraisers, service projects, charitable targets, and division activities.



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## Closing Activities

**A few FINAL items:**

- Participant expectations
- "Parking lot"
- Attendance credit
- Contact information
- Survey



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**Suzi Bredbenner**  
**CLE Instructor**  
*Suzi.bredbenner@gmail.com*



Scan QR Code or type in link for Survey:  
<https://forms.gle/GxRKnq27N4owDrmv8>



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